



## SUPPLYING THE PROJECT

KEPCO is focused on achieving an efficient supply chain while maximising economic growth of the region by affording local businesses the opportunity to grow and build their capacity to service the Bylong Coal Project (the Project). Where it is reasonable, lawful and economically practical, KEPCO and its contractors will source professional and contract labour from within the local region, New South Wales and Australia. KEPCO has a *Local Content Policy* and is preparing a *Local Content Plan* to facilitate the engagement of local employees and suppliers.

The Project will benefit local and regional communities through the provision of new direct and indirect employment opportunities, with up to approximately 650 people required at peak construction and up to approximately 450 people during peak operations. Furthermore, the Project is estimated to contribute up to \$855 Million to the New South Wales economy in annual direct and indirect regional output or business turnover.

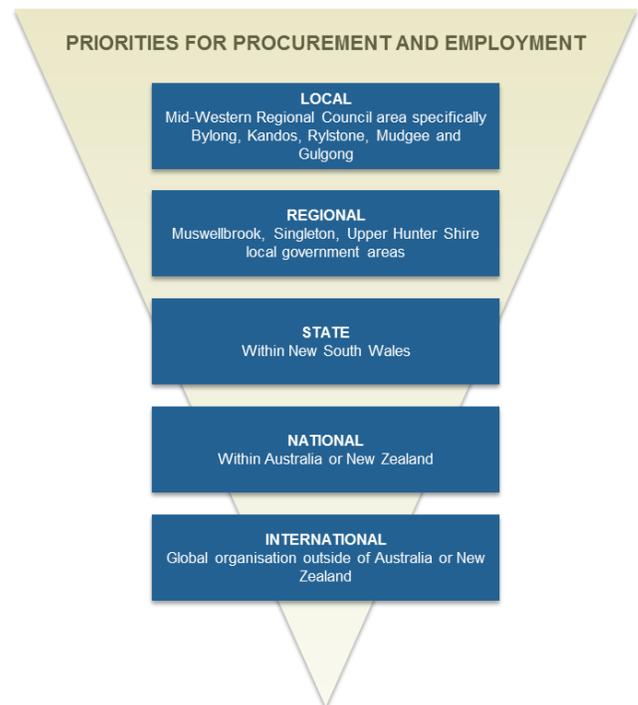
The Project is currently in the planning and approvals stage and KEPCO is concurrently facilitating a major contracts tender process via invitation. Pending the grant of Development Consent, construction is proposed to commence in 2019.

Successful major contract tenderers will be responsible for the appointment of individual vendors for smaller parcels of work.

KEPCO is committed to ensuring procurement opportunities filter down the supply chain to facilitate both direct and indirect procurement prospects for local suppliers.

As such, major contractors will be required to prepare Local Content Plans and Indigenous Participation Plans in accordance with KEPCO's policies and plans.

Major contractors will be required to report on the delivery of the commitments described in their Local Content and Indigenous Participation Plans on a six monthly basis.



KEPCO's procurement teams are currently working to define the supply chain requirements of the Project. As these become known, they will be advertised through existing local networks and chambers of commerce, as well as on the Industry Capability Network (ICN) website and with other relevant organisations.

## ICN GATEWAY

The ICN is a national organisation that advises on supply chain development and local industry capability and capacity. A key ICN service is 'Gateway', an online tool connecting suppliers and project managers.

Through the ICN's Gateway service, the Project's procurement team has established a dedicated information webpage, which will enable the summary descriptions of all work packages to be uploaded as they arise:

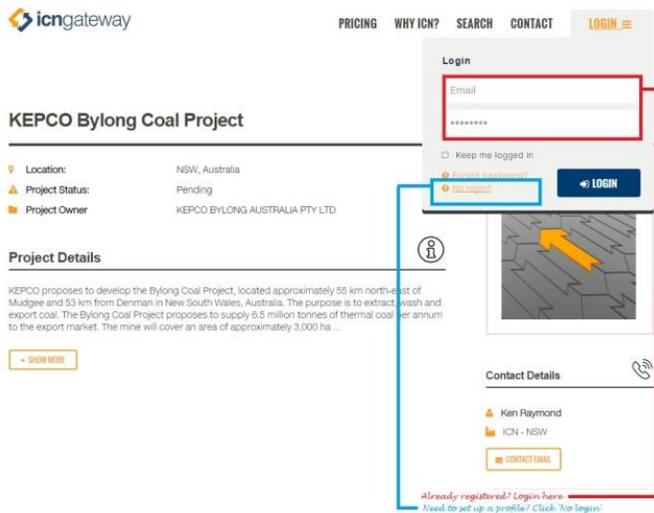
<http://gateway.icn.org.au/project/3708/kepc-bylong-coal-project?psid=1442381957>

Suppliers can use the Gateway service to register their interest to supply the Project.

In order to register your interest in supplying the project, you need to set up a company profile through ICN.

If you are already registered on ICN, login at the top of the page.

If you need to set up a profile, click on 'No login?'

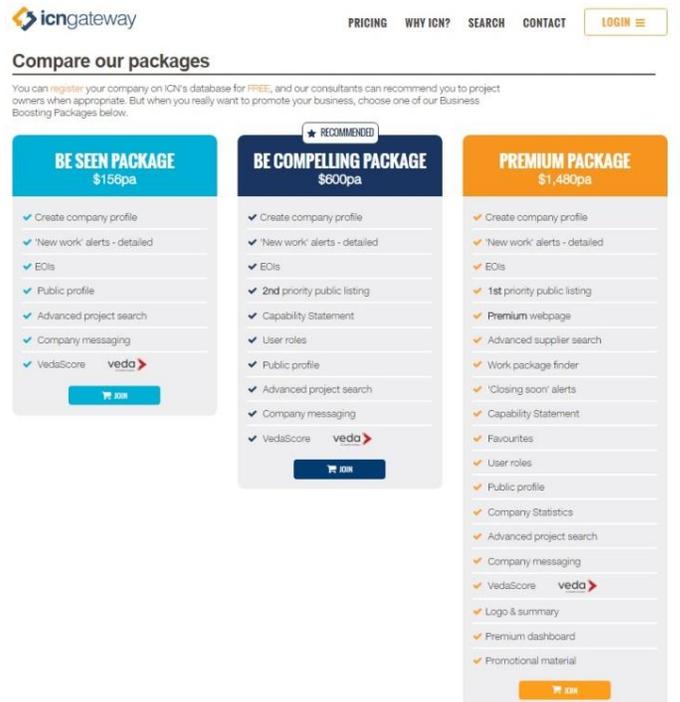


## Setting up your Company Profile

Your company profile is the first point of contact for KEPCO and its major contractors in understanding the capability of your business to deliver goods and services to the Project.



Follow the first 4 steps of the wizard, filling out the required information, then once you reach step 5 of the 'Set up wizard', you will be given the option to choose from one of four subscription options:





If you choose the Basic Package you will be informed that your company profile will not appear on the public search on the ICN Gateway. If you are happy with this, click 'Yes' to continue.

Alternatively, you can choose one of the paid subscription options – Be Seen Package, Be Compelling Package or Premium Package and you will be led through a payment process.

You will then reach the final screen in the wizard. Click the orange 'Nearly there...click to continue' button on the right hand side.

## Useful tips for creating your Company Profile

### *Your capabilities*

Tell us about the goods and services you supply and what your company does well.

KEPCO and its major contractors will not be able to use your Expression of Interest unless your Company Profile is complete and comprehensive.

Your Company Profile will allow KEPCO and its major contractors to understand your company's products and services, its capabilities, size and credentials.

On the left hand side under 'Profile Options,' please visit the areas with a red exclamation mark as a priority to help complete your company profile. Some areas may not be relevant to your business, but we encourage you to complete as much as you can. If you have accreditations or major project experience, tell us about it. The more information we have about your company the more we will understand your company's capabilities.



### My Company Profile

---

**86%**



**ⓘ Your profile is 86% complete.**

Remember that your company profile is your resume for new projects, so the more complete your profile is, the easier it is to get matched with your next big contract.

**The following profile sections are incomplete:**

-  [Company Details](#)
-  [Products/Services](#)
-  [Capabilities](#)
-  [Notifications](#)



## Email notifications

You can subscribe to receive notification by email whenever a new work package is posted by KEPCO or one of its major contractors.

To receive notifications for any major projects and/or regional opportunities, please start by ticking the boxes of interest below, then select any major project regions of interest.

### Major projects

**Select regions**

Choose the region(s) you wish to receive notifications for.

Australia  New Zealand  International

ACT  SA  North IS  
 NSW  TAS  South IS  
 NT  VIC  
 QLD  WA

**Select sectors and capabilities** Clear All

Select appropriate capabilities within each industry sector you wish to receive notifications for.

Find capabilities

Industry  Capabilities (select at least 1)

Automotive (0)	<input checked="" type="checkbox"/> Mining Equipment and Services (121) >	<input checked="" type="checkbox"/> Iron Ore (3) >
Clean Energy (0)	<input checked="" type="checkbox"/> Coal Mining (4) >	<input checked="" type="checkbox"/> Bauxite (2) >
<b>Construction &amp; Engineering (24)</b>	<input checked="" type="checkbox"/> Metal Ore Mining (40) >	<input checked="" type="checkbox"/> Copper Ore (3) >
Defence	<input type="checkbox"/> Construction Material mining (0) >	<input checked="" type="checkbox"/> Gold Ore (8) >
Health (0)		<input checked="" type="checkbox"/> Mineral Sand (7) >
IT & Communications (0)		<input checked="" type="checkbox"/> Nickel Ore (5) >
Land & Agriculture (0)		<input checked="" type="checkbox"/> Silver-Lead-Zinc Ore (11) >
Manufacturing (0)		<input checked="" type="checkbox"/> Other Metal Ore
<b>Mining (165)</b>		
Oil, Gas & Energy (0)		
Professional Services		
Rail (0)		
Retail, Trade and Other Services (0)		
Steel (0)		
Transport		
<b>Water (17)</b>		

## Register your interest for specific work packages

You can peruse work packages that are open for Expression of Interest at the bottom of KEPCO's Project page.

Open the PDF attachments to each work package for more details including a scope of work, approximate value and timeframe. To register your interest, tick 'Full scope EO' against the work packages of interest, then click 'Send expression of interest'.

## Work Packages

To send expressions of interest for multiple work packages, select all relevant checkboxes and then click 'Send Expression of Interest'

Open Listings Closed Listings Other

Package title	Status	Opens	Full scope closes	Partial scope closes	Docs	Full scope EO	Partial scope EO
<input type="checkbox"/> Coal Bins	Open	29 Sep 15	4 Dec 17	n/a		<input checked="" type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Substations, Switchgear and Cabling( Underground)	Open	29 Sep 15	4 Dec 17	n/a		<input checked="" type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Substations, Switchgear Cables	Open	29 Sep 15	4 Dec 17	n/a		<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Underground Coal Longwall Mining System	Open	10 Sep 15	4 Dec 17	n/a		<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Coal Prep Plant (CPP) Excluding Dewatering	Open	29 Sep 15	4 Dec 17	n/a		<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Coal Preparation . Dewatering	Open	29 Sep 15	4 Dec 17	n/a		<input type="checkbox"/>	<input type="checkbox"/>

Your Company Profile will then be posted against that work package and made visible to KEPCO or its major contractors.

If your company looks like it might suit the job, you will be contacted for further information.

## PROCUREMENT AND PUBLIC ENGAGEMENT

Where appropriate, KEPCO will hold public briefings to provide timely information to regional businesses and industry on the services, material supplies, skills, and commercial support requirements for specific work packages. Such briefings may be undertaken with the assistance or support of local organisations such as the local chambers of commerce.

The project procurement team will also place tenders, where suitable for the local industry, in the local newspapers in and around the Project's geographic location, to ensure equitable access to supply opportunities.

## CONTACT US:

For more information, please contact the Bylong Coal Project team:

Email: [info@kepcoaustralia.com](mailto:info@kepcoaustralia.com)  
 Phone: 02 8904 9508